

Phocos Latin America S.R.L founded

Phocos is constantly extending its worldwide network: since February 2003 there has been a new daughter company in **Bolivia** serving our customers as a contact platform.

Phocos Latin America is a joint venture with a resident Bolivian enterprise with years of experience in the solar industry.

„In Bolivia we will mainly act as a sales company, but also do local assembling of products for the South American market. Phocos AG is acting as licensor. We managed to combine closeness to our customers with the highest product standards. Additionally, we are creating employment through local value added.”



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Product-News

New CML charge controller series launched record breaking

Since May, our new flagship for low cost applications has been available on the market.

The charge controller offers a great price-performance ratio and was especially developed for rural electrification applications. It also fits just as well for the leisure and recreational market. In its first month we were already able to sell more than 1000 items.



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International

Phocos China ISO 9001 certified

Also in May 2003, our largest production site, Phocos China Ltd, achieved ISO9001 certification. Through this, the location has taken an important step towards quality and efficiency, just one and a half

years after its incorporation in the Phocos network. „The preparation work for ISO9001 was very intense and successful“, says Xing Ming, managing director of Phocos China. The certification process was supported by Monika Haug, a German engineer working in Qingdao.



Current Projects

Power supply for pipeline in Kazakhstan

Recently, a large order for Siemens AG was concluded successfully. The project concerns power supplies for pipeline monitoring stations. Therefore we created a specific solution for our customer, based on our SPS charge regulators.

Personal

Support for India

Since the beginning of this year, Phocos India has been supported by a new colleague, Ananya Bera, who took over the position of the Marketing Manager. She is responsible for sales and marketing of Phocos products in India and surrounding countries.

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Short Notes

Did you know just how many things you can actually do with our PL charge controllers? They follow the motto: 3 products, 1000 applications!

Our „System Design Manual“ gives an overview on the versatility of the product series.

[Download PL System Design](#) ⓘ

On 15th May 2003, our annual shareholders meeting took place in Ulm, Germany. The Supervisory Board and the Board of Directors reported on a successful business year 2002.

Phocos successfully attended one of the major industry shows, The InterSolar in Freiburg, Germany from June 27th to 29th. We thank all visitors for coming over to meet us.