

## Sundazer: new cooperation in the US

Lately, Phocos has been cooperating with the American company Sundazer. It is absolutely important to be close and reachable for our American customers. In cooperation with Sundazer we are able to realise exactly that. Through the availability of our products ex stock and the after sales service in the US we manage to act according to market requirements.

Sundazer has specialized in producing solar cooling systems, while Phocos sells their quality products in Europe, South America and Asia in return. The cooperation with Sundazer fits perfectly into the long-term network strategy of Phocos.



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### Product News

#### High efficiency Sundazer refrigerators/freezers

Choose between a product available either as refrigerator or freezer, deliverable in two sizes (FR165 and FR225). This cleverly developed cooling system is especially appropriate for solar applications.

The most convincing characteristics of this device are its high quality standard, long product life and the extremely low energy consumption.

① [Download data sheet](#)

#### CR Charge Controller now available with 30A

From now on, the CR-series is also available with 30A charge/load current. Its features correspond with those of the familiar CR10LC and CR20LC.



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### Current Projects

#### Fuel cell project at Rappenecker Hof

Rappenecker Hof (Germany) was the first mountain shelter with solar power supply in the Alps. Now, there is also a highly innovative 1,2 kW fuel cell system which has been in operation since September 03.



Phocos developed and installed the customized system control unit. We realised the project together with the Fraunhofer ISE and financial support from Badenova.

### Personal

#### Support for Austria and Latin America

Since summer 2003, the Phocos-Team in Austria is supported by **Anna Neuheimer**.

She is the new sales assistant and takes care for our customer orders.



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The position of the technical manager in Bolivia has been taken over by **Marco Escalier**. As graduate of a technical university, he will use his know-how in production and technical customer support.

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### Short notes

#### Review Freiburg exhibition, Germany

New customer contacts and the great interest in our products have made our appearance in Freiburg a big success.

#### Distributor conference at Siblik, Austria

At the Siblik distributor conference beginning of September we had the opportunity to show our product range to more than 100 dealers. Working with Siblik has proven to be extremely successful.

#### Phocos Distributor conference in Latin America

Recently, Phocos organised a distributor conference in Bolivia, which about 10 South American dealers took part in. In addition to the introduction of the company and its products, a technical training was also provided.

#### Shanghai exhibition

From October the 10<sup>th</sup> – 12<sup>th</sup> 03 we will be represented at the Shanghai International Expo on Renewable Energies.