

CX upgrade – Outstanding features with higher power

From 8A, 16A and 32A, the CX series has now upgraded to 10A, 20A and 40A. In addition, more programming features have been added. Especially the streetlight controller functionality has been extended and is now widely programmable in terms of timing and illumination sensitivity. The deep discharge protection functionality can now be set up to five different modes. By the way: this is now the world's most compact 40A charge controller. And it fits to the DIN rail standard. Check it out!

[Download Datasheet](#)



International

Renovation in China

To improve quality in general and cope with increasing number of orders, our factory in China completed renovations in November. Our 1,100 m² facilities in the production line, office and warehouse have been improved. Phocos is preparing for strong future demand.



International Management Meeting Qingdao, China, 1-3 Nov



16 leading Phocos Managers from 9 countries joined for the 2nd Phocos International Management meeting. Phocos, as a global team, emphasizes on quality and cooperation. Strategic and Marketing matters were discussed in detail. The successful meeting has strengthened the group and will benefit future cooperation and development. The team plans to grow the revenue by 5 times in the coming years.

Datasheets with white background

For better printing efficiency, datasheets with white backgrounds have been created. You can now choose between the two versions from our website's download section.

Phocos representative office in Australia



Fiona O'Hehir joined Phocos in August as the sales agent of Phocos in Australia. We believe that with Fiona's experience and enthusiasm in solar systems, Phocos will further strengthen its establishment in Australia.

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Personnel

Stock management in China

Graduated in Australia, Ms. Nancy Wang, Master in Accounting, joined Phocos China in Nov. She is responsible for material forecasting, inventory and financial planning.



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New Jobs

With our progressive development, Phocos is looking for enthusiasms and talented people to join our growing team. We are currently hiring power electronics design engineers for our operations in China and India and an experienced IT manager for China to implement our new ERP system.

jobs@phocos.com

Exhibitions & Fairs

Solar Day, Kenya , 25-26 Sept 2004

Solar Day in Kenya is an annual event, held since 1996. Phocos was pleased to participate for the first time. Establishing a number of useful contacts from the event, Phocos looks forward to setting up a strong market presence in the East African market.



Solar Application Forum, Singapore, 19 Nov 2004

Peter Adelman delivered a speech on "Applications for PV Solar Systems" at the Singapore Polytechnic in conjunction with Singapore's Institute of Electrical & Electronic Engineers. About 70 attendees, including tertiary lecturers, EEE students, engineers, government officers and property developers attended.

The 8th China PV Conference Shenzhen, China, 15-19 Nov 2004

Phocos participated in the annual PV conference and exhibition. Peter Adelman's speech on "Danger of hot spot by shunt controllers" aroused great interest from the audience in the forum.

Upcoming:

20th Photovoltaic Symposium

Bad Staffelstein, Germany, 9-11 March 2005