

## LLCFL- Result of innovative technology

A superb high quality lamp designed to fill the gap of low power consumption bulbs below 4 watts yet delivering soothing diffused illumination has recently been introduced by Phocos. Long Life CFL uses a new innovation in Compact Florescent Lamp (CFL) technology resulting in more than 25,000 operating hours. Due to its fully covered glass tube, it is safe to touch and especially reliable when using in harsh conditions environment. For more information, click [Download Datasheet](#)



### Product News

#### New Generation of CA-2

Compared to the previous CA, the next generation CA offers more functions and a new appearance. The new CA-2 is equipped with series regulation and can be connected to a maximum wire size of 16mm<sup>2</sup>. The product will available in June. [Download Datasheet](#)



### Personnel

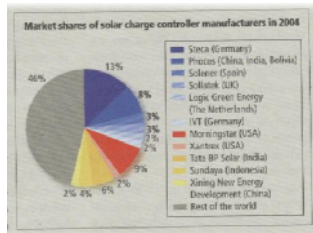
#### Stronger engineering team in China

Our engineering team in Phocos China has become bigger and stronger. Shawn Sun and Sam Song joined in Feb. With our new strength, Phocos China will provide stronger support to the headquarters engineering team and speed up the new product introduction process.

### International

#### Phocos gains Market Share

According to the recent market survey published by Photon International Magazine, Phocos has become the high flyer in the global charge controllers business. Being a 4 year-old company, Phocos owns 8% of the global market share and already ranks No.3 in the world close to number two. Thank you to all of our business partners who made this success possible.



#### Phocos Latin American received ISO9001



In October 2004, Phocos Latin America received the ISO9001:2000 certification for its assembling line. The achievement from Phocos Latin America further assures the product quality and reliability delivered by Phocos. Phocos Latin America S.R.L is one of the most important solar

system suppliers in Latin America.

### Exhibitions & Fairs

#### SIDS conference, Mauritius, January 2005

Phocos India Solar was invited to participate in the UNDP sponsored Technology Fair, a side event to the UN conference on Small Island Developing States (SIDS) held in Port Louis, Mauritius from Jan 10th to 14th. Kofi Annan, Secretary-General of United Nations, also attended the fair. Besides displaying our latest technologies in solar electronic components, Phocos was also acting as resource partner in this event for SPV related issues.

#### PV training in China, Qingdao, 21.02. – 02.03.2005



More than 40 PV practitioners from China, Singapore and Thailand attended the 2nd PPP workshop, PV training in China. In addition to lectures and lab experiments, the course also

included international PV project experience sharing. Participants enjoyed the training and appreciated the valuable chance to meet PV practitioners from different locations.

#### Bad Staffelstein, Germany, 9<sup>th</sup> - 11<sup>th</sup> March 2005

We enjoyed meeting many of our customers and cultivating our business relationships at the 20th annual Symposium in Bad Staffelstein.

#### Upcoming exhibitons World Renewable Energy Regional Congress & Exhibition 2005, Jakarta, Apr 17<sup>th</sup> to 21<sup>th</sup>, Booth no. C9

#### 20<sup>th</sup> European Photovoltaic Solar Energy Conference and Exhibition, Barcelona, Spain, Jun 06<sup>th</sup> to 10<sup>th</sup> Please visit us at Booth no. I19.

#### Intersolar 2005, Freiburg, Germany, Jun 23<sup>rd</sup> to 25<sup>th</sup> We will welcome you at our stand no. 3.140.