

All-in-One DC CFL

Phocos' new 9W and 11W All-in-One DC CFL lamps provide very high illumination efficiency at low power consumption. This high quality 12V DC lamp can be used directly in 12V battery or solar systems. The life span of the lamp is more than 8,000 hours.

With easy mounting to ceiling or wall as well as IP22 case protection protecting against dust, dirt and dropping water, the All-in-One DC CFL is ideal for indoor applications.

Furthermore, the new CFL lamps have features including a replaceable lamp tube, over-temperature protection (OTP) and high switching cycles. The product will be launched in October, 2006. For more information, please click [here](#).



Product News

BCM - DC Battery Charger

BCM is an innovative charger for AA-Size rechargeable NiMeH and NiCd batteries. It is specially designed for application in 12V PV solar systems. In addition, it can be used together with any 12V battery.



The use of excess energy management is a new innovative feature of this charger. It is possible to charge four AA-Size batteries at a time.

Its constant current charge and voltage limitation prevent against overcharging. The gentle charging process guarantees long life for your AA-Size battery.

International

International Management Meeting, Ulm, 06

20 managers from 10 Phocos companies met for the 3rd international management from 19-20th June, 06 in Ulm, Germany. With increasing international communications and exchange, global market presence of Phocos is further strengthened.

Personnel



Sara Liu, joined Phocos China as Graphic Designer in February, 2006. Our package and marketing materials will become more professional with her joining us.

Sara.liu@phocos.com

Spark Lin, the Application Engineer in Marketing department joined Phocos China in December, 2005. He has rich experience in products application and professional knowledge in optics, mechanism and electronics.



spark.lin@phocos.com



Katrin Hepp, joined Phocos AG in May 2006 as our new sales assistant. She is responsible for customer orders and sales administration.

Katrin.hepp@phocos.com

Geldine Mwendwa, joined Phocos in March 2006, as sales and marketing assistant for the East Africa region. Geldine has rich experience in marketing and public relations.



Geldine.mwendwa@phocos.com

James Polcyn joined Phocos USA in September 2005 as Sales and Marketing Director. James is highly experienced in marketing and consumer relations and will handle all sales, logistics, and marketing efforts.

James@phocosusa.com



Exhibitions & Fairs

The World's Major Solar Exhibition, Freiburg, Germany, June, 2006

Phocos has participated in the world's major solar exhibition in Freiburg, Germany in June 2006.

All-in-One DC CFL, new product from Phocos has attracted attention from visitors and customers.



WCPEC-4, Wailoloa, Hawaii, USA May 7-12th 2006

Phocos attended and participated in the 4th world Conference on Photovoltaic Energy Conversion (WCPEC-4) May 7-12th in beautiful Waikoloa, Hawaii.

While Phocos was able to meet many representatives from companies all over the world, WCPEC-4 also served as the formal introduction of Phocos to the North American market.

ICORE-2006, Hyderabad, India, February 8-11th, 2006

Phocos India group participated the International Congress on Renewable Energy 2006 held at Hyderabad, India, on February 8-11th, 2006. It was a very good opportunity to establish more contact with new customers, which is a great success for Phocos.



Upcoming exhibitions:

South Africa: Solar Renewable Energy Symposium, August 28th-29th, 2006, Rietveldam, South Africa

Germany: 21st European Photovoltaic Solar Energy Conference and Exhibition, September 4-8th, 2006, Dresden, Germany.

Japan: Renewable Energy 2006 International Exhibition, October, 11-13th, 2006, Chiba, Japan.