



Modular Power Management

Phocos award-winning Modular Power Management sets new standards for versatility by enabling end-users to design their own systems according to their requirements. The use of multi-functional components ensures that there are virtually no system design demands that cannot be configured. This innovative concept empowers the user to truly explore The Art of Charge.

MPPT , MCU and MPS will be available in November 2008.



Product News

Slight modifications will be made to the casing of the following products: CML, CMLNL, CA, DCL, CX, CXN. As soon as the design of the casing is finalised, pictures will be posted on our website.

International

Phocos Japan founded

In order to meet the demands of the growing off-grid industry in Japan and in the region, Phocos Japan was founded in September 2008 by Phocos AG and Oskar Bartenstein. Oscar, who holds a Ph.D. in Information Engineering from Tokyo University, is well qualified for his role as country manager. He has more than 20 years experience in business-to-business sales, project consulting and corporate management in Japan.



Phocos Japan

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Innovation Prize

Phocos was awarded the 23rd PV Innovation Prize for its dynamic and paradigm-shifting Modular Power Management concept. The award was handed out by the European PV Symposium at the Bad Staffelstein Solar Exhibition in March 2008.



Personnel



Sattya Battacharjee joined in Phocos Solar Bangladesh as General Manager. Sattya received his M Sc from Tashkent University and completed several projects under UNEP, UNFCCC, WB, ADB etc. With Sattya's contribution, we expect that Phocos Solar Bangladesh will grow rapidly in the largest SHS market globally where 10,000 systems

are installed every month.

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Karin Wurth of Phocos AG joined the Board of Directors from November 2008 as CFO (Chief Financial Officer). She is in charge of all accounting, controlling or finance issues of Phocos. Karin has considerable experience in accounting and financial control systems through her work with international German

based companies.

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Exhibitions and Fairs

23rd EUPVSEC, Valencia, Spain, September 1st - 4th, 2008

Phocos was one of the many exhibitors at the 23rd European Photovoltaic Solar Energy Conference, which took place in the sunny city of Valencia on the Spanish Mediterranean coast from the 1st to the 5th of September 2008. Despite the strong presence of our colleagues in the on-grid market, Phocos was able to draw considerable interest from visitors to the exhibition and we look forward to developing some interesting opportunities in the off-grid sector, particularly in the African, South American and Asian markets.

Renewable Energy 2008 Tokyo Fair, Tokyo Japan, July 30th - August 1st, 2008

InterSolar North America- San Francisco, CA July 15th - 17th, 2008

INTERSOLAR, Munich Germany, June 11th -14th, 2008

The new venue for the solar industry's premier event of the year saw new records being set with more than 1000 exhibitors attending the fair in Munich. Our traditional Mongolian tent was a great success and attracted many visitors, who took time to familiarise themselves with the latest cutting edge technology that Phocos has to offer, while enjoying the relaxed, cheerful and welcoming atmosphere that is part of the Phocos experience.



International Green Energy EXPO Korea 2008, Daegu Korea, May 21st - 23rd, 2008

2008 Chinese - European International Solar & PV Exhibition, Shanghai China, May 10th -12th, 2008

Phocos China Group participated in 2008 Chinese-European International Solar & PV Exhibition. Our Modular Power Management System was introduced on this occasion. Visitors from more than 40 regions and countries attended the fair. Phocos' products attracted great interest from visitors and other exhibitors.



Upcoming Exhibitions & Symposiums

- The 24th OTTI PV Symposium, Bad Staffelstein Germany, March 4th - 6th, 2009
- We would highly recommend and invite you to the following Symposium "Small PV-Applications" Rural Electrification and Commercial Use, OTTI, Ulm Germany, May 25th -26th, 2009
<http://www.otti.de/pdf/cfppva3273.pdf>

